

DESCRIPTION	AUTHOR
AFP Tool Kit Series #1: Sample Job Descriptions	AFP
Ask: How to Ask Anyone for Any Amount for Any Purpose	Laura Fredricks
Beyond Fundraising: New Strategies for Nonprofit.Innovation and Investment 2nd Ed.	Kay Sprinkel Grace
Breakthrough Thinking for Nonprofit Organizations	Bernard Ross/Clare Segal
Capital Campaigns from the Ground Up: How Nonprofits Can Have the Buildings of Their Dreams	Stanley Weinstein
Capital Campaigns: Strategies that Work, 2nd Edition	Andrea Kihlstedt
Careers in Fundraising	Lilya Wagner
Cause Marketing for Nonprofits: Partner for Purpose, Passion, and Profits	Jocelyne Daw
Complete Guide to Fundraising Management 2nd Ed	Stanley Weinstein
Conducting a Successful Annual Giving Program (July 2001)	Kent Dove
Conducting a Successful Capital Campaign	Kent Dove
Conducting a Successful Development Services Program	Kent Dove, Vicky Martin, Kathy Wilson, Mary Bonk, Sarah Beggs
Conducting a Successful Fundraising Program	Kent Dove
Conducting A Successful Major Gifts & Planned Giving Program	Kent Dove, Alan Spears, Thomas Herbert
Critical Issues in Fund Raising	Dwight Burlingame
Cultivating Diversity in Fundraising	Janice Gow Pettey
Developing Major Gifts:Turning Small Donors Into Big Contributors	Laura Fredricks
Direct Response Fund Raising: Mastering New Trends ...	Michael Johnston
Donor Centered Fundraising	Penelope Burk
Donor Focused Strategies for Annual Giving	Karla A. Williams
Ethical Decision Making in Fund Raising (NEW)	Marilyn Fischer
Fundraising Basics:A Complete Guide, 2nd Edition	Barbara L. Ciconte, Jeanne G. Jacob
Fundraising for Social Change, 4th Edition, Revised & Expanded	Kim Klein
Fundraising Fundamentals, 2nd Edition	James M. Greenfield
Fundraising in Times of Crisis	Kim Klein
Fundraising on the Internet, 2nd Edition (Oct 2001)	Mal Warwick/Ted Hart
Fundraising Management: Analysis, Planning and Practice	Adrian Sargeant
Grantwriting Beyond the Basics: Proven Strategies ... Work/Book 1	Michael K. Wells, CFRE
Grantwriting Beyond the Basics: Understanding ... Work/Book 2	Michael K. Wells, CFRE
Handbook of Strategic Public Relations & Integrated Communications	Clarke L. Caywood
Hank Rossos' Achieving Excellence in Fundraising	Eugene R. Temple
Leading Up! Transformational Leadership for Fundraisers	Lilya Wagner
Legislative Labyrinth: A Map for Not-for-Profits, The	Walter P. Pidgeon, Jr.
Nonprofit Essentials: The Capital Campaign	Julia Ingraham Walker
Nonprofit Essentials:Endowment Building	Diana S. Newman
Nonprofit Essentials:Major Gifts (AFP Fund Dvlpmnt Series)	Julia Ingraham Walker
Nonprofit Essentials:Managing Technology	Jeannette Woodward
Nonprofit Essentials:The Development Plan	Linda Lysakowski
Nonprofit Essentials: Recruiting and Training Fundraising Volunteers	Linda Lysakowski
Nonprofit Handbook: Fund Raising, The	James Greenfield
Nonprofit Handbook: Management, The (3d Ed)	Tracy Daniel Connors
Nonprofit Investment Policies	Robert P. Fry, Jr.
Opening Doors: Pathways to Diverse Donors	Diana S. Newman
Planned Giving Simplified: The Gift, the Giver, and ...	Robert F. Sharpe, Sr.
Relationship Fundraising: A Donor Based 2nd Edition ...	Ken Burnett
Storytelling for Grantseekers:The Guide to Nonprofit Fundraising	Cheryl A. Clarke
Universal Benefits of Volunteering	Walter P. Pidgeon, Jr.
Donated by San Diego Grantmakers	Published by Council on Foundations
How to Calculate the Public Support Test	Kelly Shipp Simone, 2006
Donor-initiated Fundraising: Issues and Guidelines for Community Foundations	Jane C. Nober, 2006
The Guide for Community Foundation Board Members	Sandra Hughes, et al, 2003
Investment Performance and Practices of Community Foundations	Michael A. Miller, et al, 2006 Edition